

2016 LENDER AWARDS

TOP LOAN OFFICERS BY REGION⁶

CHICAGOLAND REGION²	Number of Units	Total Volume
Jason Accola <i>Wintrust Mortgage Corporation</i>	92	\$13,747,749
Dan Rodgers <i>Guaranteed Rate, Inc.</i>	35	\$7,638,445
Joy Prisching <i>Key Mortgage Services</i>	23	\$3,030,434
NORTHWEST ILLINOIS REGION³	Number of Units	Total Volume
Rob Grindle <i>Alpine Bank</i>	55	\$4,344,211
Tammy McNeany <i>Wintrust Mortgage Corporation</i>	43	\$4,304,166
Pam DeSanti <i>Northwest Bank of Rockford</i>	12	\$1,200,000
CENTRAL ILLINOIS REGION⁴	Number of Units	Total Volume
Sheila Walker <i>First State Bank of Illinois</i>	33	\$2,659,960
Christopher Schaller <i>Diamond Residential Mortgage</i>	24	\$1,780,000
Vikki Price <i>Mortgage Services III</i>	18	\$1,153,487
SOUTHERN ILLINOIS REGION⁵	Number of Units	Total Volume
Dean William DeVries <i>Highland Residential Mortgage</i>	31	\$1,207,301
Nancy Williams <i>Gershman Investment Corporation</i>	14	\$1,133,975
Diana Nicholls <i>Busey Home Mortgage</i>	13	\$678,756

1. Scored by a count of total units purchased in which the subject property was located in the specified counties - Units as defined as new 1st lien position mortgage

2. Includes Counties: Boone, Cook, DeKalb, DuPage, Grundy, Kane, Kankakee, Kendall, Lake, La Salle, McHenry, Will

3. Includes Counties: Bureau, Carroll, Henry, Jo Davies, Lee, Mercer, Ogle, Putnam, Rock Island, Stephenson, Whiteside, Winnebago

4. Includes Counties: Adams, Brown, Calhoun, Cass, Champaign, Christian, Clark, Coles, Cumberland, DeWitt, Douglas, Edgar, Ford, Fulton, Greene, Hancock, Henderson, Livingston, Iroquois, Jersey, Knox, Logan, Macon, Marshall, Mason, McDonough, McLean, Montgomery, Morgan, Moultrie, Peoria, Piatt, Pike, Sangamon, Schuyler, Scott, Shelby, Stark, Tazewell, Vermilion, Warren, Woodford

5. Includes Counties: Alexander, Bond, Clay, Clinton, Crawford, Edwards, Effingham, Fayette, Franklin, Gallatin, Hamilton, Hardin, Jackson, Jasper, Jefferson, Johnson, Lawrence, Macoupin, Madison, Marion, Massac, Menard, Monroe, Perry, Pope, Pulaski, Randolph, Richland, Saline, St. Clair, Union, Wabash, Washington, Wayne, White, Williamson

6. Scored by a lender-reported unit count of units originated in which the subject property was located in the specified counties by the top loan officers of the top 10 highest producing lenders in the specified regions